



Suppliers

Online Supplier Marketplaces

- Alibaba: www.alibaba.com
- AliExpress: www.aliexpress.com
- DHgate: www.dhgate.com
- Global Sources: www.globalsources.com
- Made-in-China: www.made-in-china.com
- TradeKey: www.tradekey.com
- eWorldTrade: www.eworldtrade.com



Supplier Types

Here are a few types of Amazon suppliers that are commonly regarded as reliable:

- **Manufacturer**
- **Wholesale Distributor**
- **Private Label Supplier**
- **Dropshipping Supplier**
- **Liquidators and Clearance Sales**



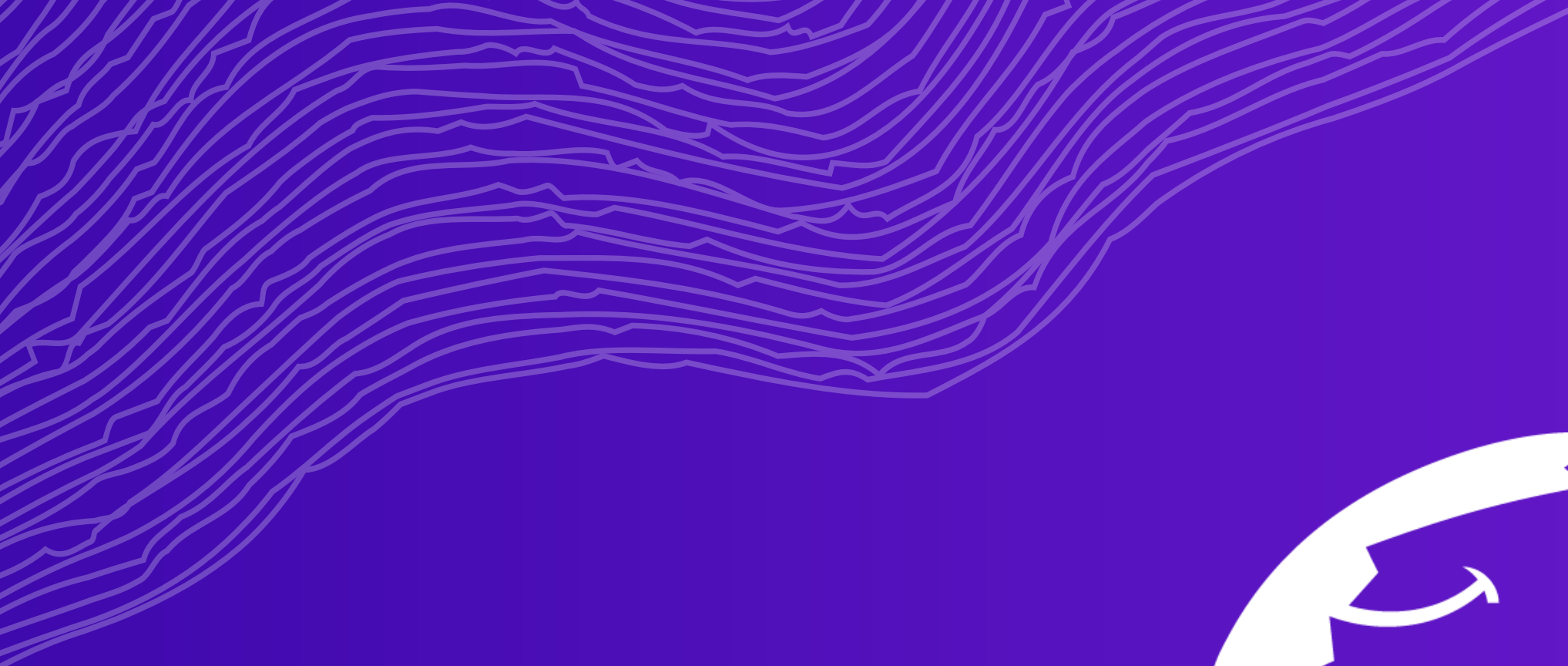
1. **Manufacturers:** Working directly with manufacturers can often yield competitive pricing and access to a wide range of products. Alibaba, Global Sources, and Thomasnet are popular platforms for finding manufacturers.
2. **Wholesale Distributors:** Wholesale distributors purchase goods in bulk from manufacturers and sell them to retailers or Amazon sellers. Some well-known wholesale directories include SaleHoo and Wholesale Central.
3. **Private Label Suppliers:** Private label suppliers offer customizable products that can be branded with your own logo or packaging. These suppliers often specialize in producing generic products that can be personalized to fit your brand.
4. **Dropshipping Suppliers:** Dropshipping suppliers allow you to sell products without having to manage inventory. They handle fulfillment and shipping directly to the customer. Platforms like Oberlo, Spocket, and AliExpress offer access to dropshipping suppliers.
5. **Liquidators and Clearance Sales:** Liquidation companies or clearance sales can provide discounted or overstocked products that can be resold on Amazon. Websites like Liquidation.com and B-Stock Solutions connect buyers with liquidators.

Supplier Factors

Best Amazon suppliers can depend on various factors such as:

- **Product Quality**
- **Reliability**
- **Pricing**
- **Customer Service**
- **Fulfillment Capabilities**





Alibaba

Why Alibaba?

Here are some reasons why you should buy from Alibaba:

- **Global sourcing**
- **Budget-friendly prices**
- **Secured and trusted**
- **Easy to use**
- **Pay later option**

[Read More](#)



Buy Safely on Alibaba

- **Suppliers' badges**
- **Check the price**
- **Pay through verified methods**
- **Check for ratings and reviews**
- **Avoid brand-name products**
- **Check the company's history**
- **Confirm products or request samples before buying**



Alibaba badges



Gold Supplier

Gold Supplier is a premium membership for suppliers on Alibaba.com. It provides an extensive number of promotional opportunities to maximize their exposure and return on investment.



Verified Supplier

The program provides suppliers with on-site verification services from an independent, professional certification institution.



Trade Assurance Supplier

Trade Assurance is the safest way to buy products on Alibaba. And, according to Alibaba, Trade Assurance is a free program to use through them. This means that your orders are protected until you get your products.



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